



### **WHAT IS THE MAINTENANCE PACKAGE?**

*A comprehensive maintenance schedule that is recommended on your boat each full year. The services are provided in the Fall, Spring & Winter and are all inclusive based on the size and type of your boat. **Winter Storage** is included in this price. Two packages are available to better fit your needs. If you prefer, our a la carte services are also available.*

### **WHO SHOULD USE THIS PACKAGE?**

*Anyone who owns a boat that wants a trouble free Boating Season Spring, Summer and Fall.*

### **WHY SHOULD YOU USE THIS PACKAGE?**

*Maintenance can be controlled but repairs cannot. Most boat repairs are costly, time consuming and avoidable. If proper maintenance is performed most if not all of these repairs can be avoided. We have designed service packages for your annual maintenance that will save you money and time.*

### **WHEN DO I HAVE THIS MAINTENANCE DONE?**

*Every fall when you put your boat away for the for the Winter Season and in the Spring before you use your boat.*

### **WHAT IS COVERED IN TOTAL MAINTENANCE?**

**Everything.** *Winter storage, winterizing all systems; (engines, water systems, head systems, pumps, air conditioners, outdrives, generators, ice makers, etc.).*

*Engine & outdrive oil changes, full outdrive service and storage including removing props, raw water pump replacement, pressure washing, or acid washing, shrink wrapping, hauling, blocking, launching, full spring commission, engine tune-ups, water testing, complete check of all systems...plus much more.*

*(Detailing and bright-work is not included but available at discounted rates)*

*"...Our goal is to provide the best service in the industry. We believe service is the cornerstone to a successful business..." John Benchimol — President*

## PLAN A

Winter Storage-hauling, blocking & re-launching

Pressure Washing boat bottom or Acid wash non-painted boats

Complete Engine Winterization—fresh water flush, stabilize fuel system, fog engine, drain & refill with antifreeze (-100), spray engine with corrosion guard.

Remove canvas and rugs as needed, store inside and return in spring. Prep boat for shrink wrap.

Shrink wrap: Build frame, shrink wrap, vents, mildew bags, doors extra.

Remove Shrink wrap in spring and dispose. Install canvas.

Winterize Water Systems including: Hot water heater, water tank, sinks, shower sumps, bilge pumps, transom showers, aerator pumps, fish live wells and dockside water, etc.

Winterize Waste Systems including: Heads, Vacuum-flush, portable, marine, etc. Waste tanks, macerators, y valves. \$250.00 ADDITIONAL CHARGE IF WASTE TANK NOT EMPTY.

Winterize all marine systems (air conditioner, generators, ice makers, etc).

Batteries: Remove, store, charge, clean terminals & reinstall.

Engine oil & filter change—including disposal of old oil.

Fuel System—Stabilize fuel system, change fuel filter.

Outdrive Service-Remove outdrive, change oil, store inside & reinstall with new gaskets in Spring inspect bellows, gimbal bearing. Lube u-joint, pressure test, remove & replace props, grease prop shafts (recon extra). New raw water pump impeller (engine mounted models only).\*

Zincs: Remove & Replace all Zincs on outside of boat (including outdrives, trim tabs, shafts, rudders, plate, etc.).

Full Spring Commission: Check all systems, run engine, purge water systems, water test.\*

Engine tune-up: Replace Spark plugs, Distributor cap, Rotor, points & condenser if needed. Set timing & adjust if needed, water test & check RPM's. Check all belts, hoses and cooling system. Check shifting, steering, gauges, etc.\*

All materials needed for services (oils, filters, anti-freeze, shrink wrap, vents, mildew bags, spark plugs, fluids, zincs, engine parts, stabilizer, fogging oil, gasoline, On-Off Hull Acid, etc)

## PLAN B

Everything in Plan A plus...

Bottom Paint Boat: Prep and paint with anti-fouling paint (premium paint included up to \$175.00 per gallon).\*

Outdrive Prep & Paint: Lightly prep outdrive, paint with anti-fouling paint (2 coats—premium paint included).\*

*\*Additional charges may apply due to unforeseen problems such as frozen bolts, broken bolts, broken Plugs, excessive corrosion, major prepping, barnacles, etc. Customer will be notified of any additional charges.*

## THE ADVANTAGES

**Stop getting nickel'd and dime'd**—This package is designed around saving you money by saving us time. Every time a tech gets on and off a job, it costs you money. We can eliminate 25% of wasted time and pass that savings along to you. Plus your boat is maintained.

**Maintenance controls repairs**—When you maintain your boat, you are eliminating the need for many costly repairs in the future & controlling when you need major service.

**Maintenance Schedule**—All of these services are completed in the late Fall & early Spring when you are not using your boat. Repairs are typically completed sometime during the boating season, your vacation or whenever something breaks, leaving your boat unusable.

**You can't afford not to do it**—Face it, boating is an expensive sport. If you figured out how much it costs for each hour of usage, you would be flabbergasted. Imagine if you had a plan to use your boat for the day and it did not work! Ever had a friend that had problems with their boat?

**Maintenance is cost effective**—The cost of maintenance will always be less than repairs. This service also allows you to budget your annual cost of owning a boat. By packaging services, we are able to offer substantial savings.

**Discounted Services**—Our maintenance plan customers are offered discounts on detailing, bright-work, pick-up and delivery, and onsite service.

**Resale value**—Having maintenance records for your boat will always bring you more money for your boat when its time to sell or trade. We keep all the service records.

**Warranty requirements**—If your boat has a warranty, you are required to complete many of these services or you will void your policy.

**Carefree boating**—Using this program will allow you to own & operate your boat and not worry about anything else.

**Payment plans**— Use a payment plan to budget your maintenance over a 6 month period with no finance charges.

**Pre-payment option**—Save 10% discount by paying up front for your services—must have all signed paperwork and full payment by October 1. NO EXCEPTIONS (restrictions apply).

## PAYMENT OPTIONS

### Full Payment

Full payment—Pay in full when invoiced and get 10% off Plan Price\* Must have all signed paperwork and full payment by October 1. NO EXCEPTIONS (restrictions apply).

### Monthly Payment

Payment Plan—Pay 6 even monthly payments on your credit card from October 1<sup>st</sup> to March 1<sup>st</sup> with out any finance charges. Payments due Oct. 1, Nov. 1, Dec 1, Jan. 1, Feb. 1, March 1, (or due in full if boat leaves).\*

### \*Taxes excluded

\*Late payments are subject to Finance charges of 1.5% per month or 18% annual on any open invoices.